



Salary Figures: A Codebook of Expectations

Dmitry Vostokov

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After publishing Curriculum Vitae as a book the author started receiving e-mails asking for his salary expectation. Being shy to discuss such matters openly he devised a codebook of salaries. Now everyone could answer a question about his or her salary expectations by referring to specific page. Also colleagues and friends could say to each other: "I'm still on page X" or "Last month I turned the page Y over". The last 10 pages of the codebook specify various perks. The response template to the question of salary expectations is: "My salary expectation is on page Z plus benefits listed on pages N and M". (*) X,Y,Z,N,M are page numbers from 3 to 100. Good luck with job hunting :-)

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